



Intranets
.com

Real Life Examples: Remote Offices

Fast Placements Associates manages remote workers easily
and effectively with Intranets.com

FAST PLACEMENTS ASSOCIATES



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Fast Placements Associates LLC Executive Search Service

Operating a “virtual company” with locations across the country presents many challenges to management. One key area is how to keep your remote workers informed, involved, and connected to the home office. Fast Placements Associates, an innovative executive search service, uses Intranets.com to make sure their consultants have easy access to the same databases and information - regardless of where they are in the country.

With 20 busy consultants located across the US, each managing many daily activities for their job-seeking clients, Fast Placements needed a central place to store and share information. “I was thrilled to find Intranets.com, and after the 30-day free trial, I was hooked,” says Fast Placements COO Laurie Pehar Borsh. “I had tried other tools that proved too difficult to implement, and I didn’t want to invest the time and money in creating our own server.” With Intranets.com, Laurie estimates they are saving at least \$700 per month.

Fast Placements depends heavily on Intranets.com’s Database Manager. “Everything goes into our online database,” says Laurie, “it contains over 7,000 records with client profiles, assessments, resumes, and daily activity logs. The ability to know what’s going on with a particular client at a moments notice is invaluable - it’s all right here at my fingertips.”

Keeping clients informed is also important. Because the job seekers rather than the employers pay Fast Placements’ fees, it’s crucial for clients to feel that someone is working hard on their behalf. On a weekly basis, clients get summary reports generated from the database so they can see everything that goes on behind the scenes to get them the job they want.

The company also appreciates the ease of use of the Intranets.com solution. “When a consultant joins Fast Placements, there’s really not much training needed to get them up and running,” says Laurie, “everything is very intuitive.” Consultants can even work offline in Excel, and then easily upload their information to the database.

Fast Placements’ intranet is key to keeping everyone on the same page. “With consultants and clients located across the country,” says Laurie, “Intranet.com gives us the virtual office we need to be successful.”

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- Laurie Pehar Borsh
COO
Fast Placements
Associates

